NEWSLETTER

June 2023

\$12bn+

Value of Transactions Received

1500+

Transactions Received

100+

FI/Bank Relationships

75+

Applicant Country

50+

Beneficiary Country

Customer Countries



OUR CO-FOUNDERS SPEAK

Last quarter, I am proud to share that 360tf has achieved remarkable growth. Our corporate network expanded to over 34 countries, contributing over USD 2.3 billion in volume.

The industry's evolving views on digitization and technology have been instrumental in driving trade finance and our platform. Embracing digitization is crucial in the dynamic global supply chain. Operational transformation is no longer a choice but a necessity. Agility, flexibility, and investment in training are key to embracing digital transformation.

At 360tf, simplicity is paramount. Our new user-friendly platform, enhanced with AI and embedded financing, simplifies navigation and makes financing accessible with a single click. Our commitment extends to initiatives like the Electronic Trade Documents Bill and the Digital Negotiable Instrument, attracting alternative investors and establishing cross-border supply chain standards

Together, we embark on an exciting journey of innovation and revolutionize the way we trade and finance in the digital era.



360tf: SPREADING FAR & WIDE

- We are excited to share some notable highlights from this quarter. Our journey began with attending the prestigious BAFT and IFA Annual conferences in the USA, where we gained valuable insights and established a confirmed membership at BAFT. We are thrilled to be actively engaged with these organizations and have become part of SCM committee at BAFT.
- We represented 360tf at the GTR Awards, GTR India (Mumbai), and GTR UK (London). Our CEO & Co-Founder, Mr. Vikram Lodha, shared his expertise on recent trends in Digitisation and the Trade Finance landscape as a key speaker at these events.
- In line with our commitment to fostering industry partnerships, we associated with the Apparel and Textile sector as a Trade Finance Partner. This strategic collaboration allows us to make a significant impact in the industry and facilitates accelerated and secure trade between Bangladesh, India and other South East Asian countries.

GLIMPSES OF 360tf ACROSS DIFFERENT GEOGRAPHIES



Intex Bangladesh



GTR UK



GTR India



International Factoring Association Annual Conference, New **Orleans**



Association of Chartered Certified Accountants Annual Conference, Dubai



Supported ICAI Washington D.C. **Chapter's White House Visit**

• We have been engaging with exporters across multiple cities in India through actively conducting travels and roadshows, strengthening our relationships and expanding our reach.

TECH & PRODUCT INITIATIVES:

- Secondary Market Solution: Banks can now offload primary transactions on our platform, effectively reducing risk in their portfolios.
- Disaster Recovery Site: Our backup server in Oregon (USA) ensures data safety and quick recovery, minimizing the risk of data loss.
- Introducing INPL and ENCASH to address the working capital needs.
- Witness an exciting transformation with <u>360tf 2.0!</u> Our platform has undergone a revamp, bringing you a faster and more advanced <u>web interface</u> for an enhanced user experience.

LET'S CELEBRATE WITH 360tf

- It has been an eventful quarter for us at 360tf as we celebrated our 2nd Foundation year, filled with accomplishments, learnings, and a commitment to supporting exporters and importers through various offers and acts of gratitude.
- On World Environment Day, we joined forces with notable figures like Shri Rajeev Arora and Shri Rajendra Singh to plant 36 saplings at Jawahar Kala Kendra in Jaipur, Rajasthan. Our passionate team of 50+ members played a vital role as environmental advocates, making a positive impact on the community.

OTHER INITIATIVES:

- Exciting initiatives are in full swing at 360tf! We are thrilled to announce our partnership with Bill Mantra, enabling Indian Corporates to effortlessly access and file their GST returns through our online platform. Say goodbye to hassles and welcome a seamless GST experience.
- In addition, we are proud to share that 360tf has become a member of both BAFT and SBFC, further solidifying our commitment to the trade finance industry and expanding our network of industry experts and professionals.
- Our "Term of the Week" series on trade finance jargon has received a fantastic response, with positive feedback pouring in from the industry. We are thrilled to see our efforts to simplify trade finance being appreciated.
- Stay at the forefront of trade finance by joining the vibrant 360tf Global Trade Finance Forum on WhatsApp. Get timely updates and stay connected with the latest industry developments.



Looking Forward to Exciting Developments at 360tf in the quarter:

- But that's not all, As we step into the next quarter, we're thrilled to announce that 360tf will be available on mobile as a dedicated application for iOS and Android devices worldwide. Access trade finance solutions right at your fingertips, anytime, anywhere.
- We are thrilled to keep you informed of exciting solutions that are on the way that will take you closer to a one-stop trade finance ecosystem. Stay tuned for announcements in this regard.
- And there's more to look forward to, In the upcoming quarter, we'll be making our presence felt across Malaysia, Kenya, GTR
 Commodities, GTR Asia, ITFA, and SIBOS. Stay tuned for exciting updates as we expand our reach and bring 360tf to new
 horizons.